



## UNIT ONE: GETTING A JOB



# Personal Finance: Interview Questions

Practice what to say  
now, so it is easy  
when you interview.



# What is the Interview?

The interview is the second time the Hiring Manager is looking at you. They liked what they saw on your application and resume, but those were pieces of paper. Now they want to know what you are really like.



# What is the Interview?

- Think of the application and resume as the 30 second commercial. You want the customer (future boss) to be interested in you.
- The interview is like the first date. You need to make it perfect, be prepared to avoid mistakes, and practice.
- When a basketball player lines up for the game-winning free throw, this is not the first time he has ever held a basketball.



# When do you prepare for the Interview?

The first time you go to an interview had better not be the first time you have ever thought about the questions.

You must PRACTICE!



# Types of Interview Questions?

There are 6 types of interview questions you may be asked:



# Types of Interview Questions?

## 1) Open Ended Questions:

“Tell us a little about...”

- This is an open opportunity to tell them about yourself.
  - Keep in mind the job’s posted criteria and your personal strengths.



# Types of Interview Questions?

## 2) Closed Questions:

“Have you ever worked with...”

- Asked when the interviewer wants specific information, often factual or technical in nature. These questions can frequently be answered with a “yes” or “no.”
- They may require you to demonstrate your technical knowledge in some area.



# Types of Interview Questions?

## 3) Hypothetical Questions:

“What would you do if...”

- These questions will access your ability to think on your feet and give insight to the type of person you are.





# Types of Interview Questions?

## 4) Leading Questions:

“As a grower representative you will require good communication skills – do you have good skills in this area?”

- Do Not give a yes/no answer.
- Do Give examples to support your response.



# Types of Interview Questions?

## 5) Multi-Barreled Questions:

“Do you have experience with Cashiering and what would you do if a customer accused you of giving them the wrong amount of change?”

- Answer both questions, and don't be afraid to ask them to repeat the second question if necessary.



# Types of Interview Questions?

## 6) Behavioral Questions:

“How do you deal with anger?”

- Uses your past experiences to predict future behaviors.
- Prepare examples of how your experiences have allowed you to develop specific skills and how these could benefit the employer.



# Use the STAR Approach

Prepare brief answers to potential questions:

**S: Situation** – describe the situation.

**T: Task or problem** – what task or  
problem did you face?

**A: Action** – what action did you take?

**R: Result** – what was the result of your action?

**STAR** answers should be longer than 1 word (no “Yes” or “No” answers), and less than 30 seconds.



# Review:

Name **three** Types of Interview Questions:

When is the best time to think about how to answer interview questions?



# Review:

Name **three** Types of Interview Questions:

1. Closed Ended
2. Hypothetical
3. Leading
4. Multi-Barreled
5. Open Ended
6. Behavioral

When is the best time to think about how to answer interview questions?

**Now– Before the interview.**